

## Message Text

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21

ORIGIN EB-07

INFO OCT-01 EUR-12 ISO-00 FEA-01 AGR-05 CEA-01 CIAE-00

COME-00 DODE-00 FRB-03 H-02 INR-07 INT-05 L-03 LAB-04

NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15 STR-04

TAR-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01 XMB-02

/095 R

66620

DRAFTED BY:EB:OT/GCP - DMORRISON

APPROVED BY:EB:OT/GCP - CWSCHMIDT

EUR/SE:RDELAMARRE

EUR/REP:ECASEY

TREASURY:AGAULT (INFO)

COMMERCE:CSIEGEL

STR:HHENTGES

AGRICULTURE:KREYNODLDS

----- 088356

P R 170011Z JUL 75

FM SECSTATE WASHDC

TO AMEMBASSY ANKARA PRIORITY

AMEMBASSY ATHENS PRIORITY

USDEL MTN GENEVA PRIORITY

INFO USMISSION GENEVA

AMEMBASY BONN

USMISSION EC BRUSSELS

AMEMBASSY COPENHAGEN

AMEMBASSY DUBLIN

AMEMBASSY THE HAGUE

AMEMBASSY ROME

AMEMBASSY LONDON

XAMEMBASSY LUXEMBOURG 5552

AMEMBASSY PARIS

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E.O. 11652: N/A

TAGS: ETRD, GR, TU

SUBJECT: LANDE VISITS TO GREECE AND TURKEY: PLANNED  
DISCUSSIONS OF MTN AND GSP ISSUES

REF: (A) STATE 163658, (B) STATE 154421

(C) ANKARA A-5042 (6/27/75)

1. FOR MTN GENEVA: PLEASE PASS THIS MESSAGE TO STEVE  
LANDE PRIOR TO HIS JULY 17 DEPARTURE FROM GENEVA.

2. LANDE (STR) AND SCHMIDT (EB/OT) MET ON JULY 14  
WITH GREEK EMBASSY OFFICIALS (ECONOMIC MINISTER CARANICAS  
AND COMMERCIAL COUNSELOR HOURMOUZIADIS) AND THEN WITH  
TURKISH EMBASSY ECONOMIC COUNSELOR YEGEN TO DISCUSS  
PURPOSE OF LANDE'S VISIT TO GREECE/TURKEY. DISCUSSIONS  
MADE CLEAR IN EACH CASE THAT WE SEE VISITS AS PROMOTING  
BETTER EXCHANGE OF INFORMATION WITH RESPECT TO PLANNED  
PARTICIPATION IN THE MTN AND ON MATTERS RELATING  
TO GSP. WE ALSO MADE CLEAR THAT INTENT OF VISIT WAS  
NOT TO SEEK TO INFLUENCE DIRECTION OF ONGOING GREEK OR  
TURKISH NEGOTIATIONS WITH THE EC CONCERNING FUTURE  
MEMBERSHIP/ASSOCIATION.

3. FOR ANKARA: WE INFORMED YEGEN THAT WE APPRECIATED  
ADDITIONAL MATERIALS RECENTLY PROVIDED BY GOT (REF C)  
IN SUPPORT OF ITS REQUEST FOR DESIGNATION AS GSP

BENEFICIARY. MATERIALS ARE BEING REVIEWED NOW. TIME  
AVAILABLE PRIOR TO LANDE'S VISIT DOES NOT ALLOW  
COMPREHENSIVE RESPONSE TO GOT ON THIS LATEST PRESENTATION.  
HOWEVER, PRELIMINARY REVIEW INDICATES THAT WE WILL WISH  
TO HAVE MORE INFORMATION ON EXISTING AND PROJECTED  
TURKISH TARIFF RATES AS THESE APPLY TO US AND TO EC  
EXPORTS. YEGEN SUGGESTED THAT THESE QUESTIONS COULD  
BEST BE DEALT WITH IN ANKARA IN COURSE OF LANDE VISIT AND,  
IF NECESSARY, THROUGH FOLLOW UP DISCUSSIONS BETWEEN  
EMBASSY AND GOT OFFICIALS. HE PROMISED TO CABLE ANKARA TO  
ASK THAT AS MUCH OF THIS INFORMATION AS POSSIBLE BE  
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BROUGHT TOGETHER IN TIME FOR MEETING WITH LANDE. (LANDE  
IS NOW ARRIVING ANKARA AT 1805 JULY 17 ON FLIGHT TK-152  
FROM ISTANBUL).

4. FOR ATHENS: IN MEETING WITH CARANICAS AND  
HOURMOUZIADIS, WE MADE POINT WITH RESPECT TO GSP THAT  
IT WOULD BE USEFUL TO HAVE GENERAL DISCUSSIONS OF  
US GSP, PARTICULARLY PROVISIONS OF SECTION 502(B)3 AS

TO SIGNIFICANT ADVERSE EFFECT ON US COMMERCE OF  
PREFERENCES ACCORDED TO OTHER DEVELOPED COUNTRIES. WE  
THOUGHT SUCH DISCUSSIONS MIGHT PROVE HELPFUL IN  
CLARIFYING EXTENT OF GOG INTEREST IN GSP AND IN AVOIDING  
MISUNDERSTANDINGS WHICH COULD ARISE IN COURSE OF US  
IMPLEMENTATION OF GSP. IMPLEMENTATION REQUIRES  
DETERMINATION OF ELIGIBILITY OF GREECE AND OTHER  
POTENTIALLY ELIGIBLE COUNTRIES WHICH WERE NOT DESIGNATED  
AT TIME OF MARCH 24, 1975 EXECUTIVE ORDER.

5. FYI: STATE 154421 REFERS TO IMPACT ON US TRADE  
INTERESTS RAISED BY GREECE'S RECENT APPLICATION FOR  
ACCELERATED MEMBERSHIP. ADDRESSEES SHOULD TREAT THIS  
AS NOTHING MORE THAN INFORMAL ESTIMATE THAT ACCESSION  
WOULD NOT CHANGE SUBSTANTIALLY THE TERMS OF TRADE  
ASSOCIATION ALREADY WORKED OUT BETWEEN GREECE AND EC  
UNDER EXISTING AGREEMENT. IT DOES NOT RPT NOT CONVEY ANY  
ASSESSMENT OF EXTENT TO WHICH EXISTING ARRANGEMENTS  
IMPACT ON US TRADE. LATTER, OF COURSE, IS KEY CONSIDERA-  
TION IN DETERMINING WHETHER GREECE MEETS SECTION 502(B)3  
REQUIREMENTS OF TRADE ACT. IT WILL BE POSSIBLE FOR USG TO  
ANALYZE IMPACT OF FULL ACCESSION ON US EXPORTS (E.G.,  
AGRICULTURAL EXPORTS) ONLY IF AND WHEN TERMS OF  
SUCH ACCESSION ARE WORKED OUT. END FYI. KISSINGER

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
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**To:** ANKARA MTN GENEVA  
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